

# Bank of India (Tanzania) Limited

Relationship beyond banking

### Fully owned subsidiary of Bank of India (Public Sector Bank)

## REPORT OF CONDITION OF BANK PERSUANT TO SECTION 32(3) THE BANKING AND FINANCIAL INSTITUTIONS ACT 2006

#### CONDENSED STATEMENT OF FINANCIAL POSITION AS AT 30th SEPTEMBER 2017

(Amounts in million shillings)

		30-Sep-17	30-Jun-17
A. ASSI	<u>TS</u>		
1	Cash	1,437	1,259
2	Balances with Bank of Tanzania	8,469	5,566
3	Investments in Government securities	42,850	41,662
4	Balances with other banks and financial institutions	1,177	1,483
5	Cheques and items for clearing		1.
6	Inter branch float items	_	_
7	Bills negotiated	_	_
8	Customers' liabilities for acceptances	_	
9	Interbank Loans Receivables	41,270	45,857
10	Investments in other securities	- 1,210	-10,007
11	Loans, advances and overdrafts (net of allowances for	73,906	72,933
'''	probable losses)	70,500	72,300
12	Other assets	2,144	1,733
13	Equity Investments	-	-
14	Underwriting accounts	-	-
15	Property, Plant and Equipment	340	347
16	TOTAL ASSETS	171,593	170,840
B. LIABI	LITIES		
17	Deposits from other banks and financial institutions	58,149	55,793
18	Customer deposits	72,906	76,071
19	Cash letters of credit	_	_
20	Special deposits	2,888	2,061
21	Payment orders/transfers payable	_,555	_,
22	Bankers' cheques and drafts issued	41	42
23	Accrued taxes and expenses payable	2.365	2.998
24	Acceptances outstanding		_,555
25	Interbranch float items	_	_
26	Unearned income and other deferred charges	_	
27	Other liabilities	834	522
28	Borrowings	_	-
29	TOTAL LIABILITIES	137,183	137,487
30	NET ASSETS/(LIABILITIES)(16 minus 29)	34,410	33,353
c.	SHAREHOLDERS' FUNDS		
31	Paid up share capital	21,500	21,500
32	Capital reserves	3,165	3,419
33	Retained earnings	5,014	4,713
34	Profit (Loss) account	3,699	2,642
35	Other capital accounts	1,032	1,079
36	Minority Interest	,	-
""	minority interest	_	
37	TOTAL SHAREHOLDERS' FUNDS	34,410	33,353
38	Contingent liabilities	12,621	14,667
39	Non performing loans & advances	3,736	3,736
40	Allowances for probable losses	861	536
41	Other non performing assets	_	120
	, ,		
D.	SELECTED FINANCIAL CONDITION INDICATORS		
(i)	Shareholders Funds to total assets	20.05%	19.52%
(ii)	Non performing loans to total gross loans	5.00%	5.09%
(iii)	Gross loans and advances to total deposits	55.82%	54.86%
(iv)	Loans and Advances to total assets	43.07%	42.69%
(v)	Earning Assets to Total Assets	92.09%	93.92%
(vi)	Deposits Growth	0.01%	-2.99%
(vii)	Assets growth	0.44%	-1.39%

#### CONDENSED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE QUARTER ENDED 30th SEPTEMBER 2017

(Amounts in million shillings)

Non Interest Expenses   1,020   995   3,012   2,			<b>Current Quarter</b>	Comparative	Current Year	Comparative Year
1   Interest Income					Cumulative	(Previous Year)
1						
Interest Income						30th September
Interest Expense	- 1	Interest Income				10,525
3   Net Interest Income (1 minus 2)   2,649   2,461   7,451   6,6     4   Bad Debts Written-Off		1				
A		1 '				4,071
Impairment Losses on Loans and Advances		` ,	2,649	2,461	7,451	6,454
Non Interest Income: 6.1 Foreign Currency Dealings and Translation Gains/(Loss)   53   56   166   6.2 Fees and Commissions   250   235   954   1, 6.3 Dividend Income   -   -   -   -   6.4 Other Operating Income   -   -   -   -   -   -   -   -   -			-	400		440
6.1 Foreign Currency Dealings and Translation Gains/(Loss) 6.2 Fees and Commissions 6.3 Dividend Income 6.4 Other Operating Income 7 Non Interest Expenses: 7.1 Salaries and Benefits 7.2 Fees and Commission 7.3 Other Operating Expenses 694 685 1,977 1, 3 Other Operating Expenses 694 685 1,977 1, 8 Operating Income/(Loss) 1,806 1,591 1,806 1,591 1,806 1,591 5,064 5, 9 Income Tax Provision 550 605 1,365 1, Net Income/ (Loss) After Income Tax 1,056 986 3,699 3, 10 Other Comprehensive income (itemize) 7 Total comprehensive income (itemize) 7 Total comprehensive income/(loss) for the quarter / year 1,056 986 3,699 3, 13 Number of Employees 31 28 31 48 Basic Earnings Per Share 197 183 229 15 Number of Branches 2 2 2 2 2 3 5 5 5 6 10 8 6 7 7 8 7 8 8 9 8 8 9 8 9 8 9 8 9 8 9 8 9		1 '				149
6.2 Fees and Commissions 6.3 Dividend Income 6.4 Other Operating Income 7 Non Interest Expenses: 1,020 995 3,012 2, 7.1 Salaries and Benefits 7.2 Fees and Commission 7.3 Other Operating Expenses 694 685 1,977 1, 8 Operating Income/(Loss) 1,806 1,591 5,064 5, 9 Income Tax Provision 550 605 1,365 1, 10 Net Income/ (Loss) After Income Tax 1,056 986 3,699 3, 11 Other Comprehensive income (itemize) 12 Total comprehensive income/(loss) for the quarter / year 13 Number of Employees 13 28 31 14 Basic Earnings Per Share 197 183 229 15 Number of Branches 2 2 2 2  SELECTED PERFORMANCE INDICATORS (ii) Return on Average Shareholders' Fund (iii) Non Interest Expense to Gross Income	6	1				1,534
6.3 Dividend Income 6.4 Other Operating Income 7 Non Interest Expenses: 7.1 Salaries and Benefits 7.2 Fees and Commission 7.3 Other Operating Expenses 694 685 1,977 1, Solaries Income/(Loss) 1,606 1,591 5,064 5, Income Tax Provision 550 605 1,365 1, Net Income (Loss) After Income Tax 1,056 986 3,699 3, Other Comprehensive Income (Itemize) 7 Total comprehensive income (Itemize) 7 Total comprehensive income/(Loss) for the quarter / year 13 Number of Employees 14 Basic Earnings Per Share 197 183 229 15 Number of Branches 2 2 2 2 2 2 3 5 5 5 6 6 7 7 7 8 7 8 8 7 8 8 8 8 9 8 8 9 8 8 9 8 9		6.1 Foreign Currency Dealings and Translation Gains/(Loss)	53	56		446
6.4 Other Operating Income 7 Non Interest Expenses: 1,020 995 3,012 2, 7.1 Salaries and Benefits 326 311 1,034 7.2 Fees and Commission 7.3 Other Operating Expenses 694 685 1,977 1, 8 Operating Income/(Loss) 1,606 1,591 5,064 5, Income Tax Provision Net Income (Loss) After Income Tax 1,056 986 3,699 3, Other Comprehensive Income (itemize) Total comprehensive income/(loss) for the quarter / year Number of Employees 31 28 31 4 Basic Earnings Per Share 197 183 229 15 Number of Branches 2 2 2 2  SELECTED PERFORMANCE INDICATORS (ii) Return on Average Total Assets 3.70% 3.86% 3.93% 4 (iii) Return on Average Shareholders' Fund 12.40% 12.90% 14.93% 18 (iiii) Non Interest Expense to Gross Income		6.2 Fees and Commissions	250	235	954	1,088
7   Non Interest Expenses:   1,020   995   3,012   2,   7.1 Salaries and Benefits   326   311   1,034   7.2 Fees and Commission   -   -   -   -   -     -		6.3 Dividend Income	-	-		-
7.1 Salaries and Benefits 7.2 Fees and Commission 7.3 Other Operating Expenses 694 685 1,977 1,006 7,3 Other Operating Expenses 694 685 1,977 1,006 1,591 5,064 5,064 5,065 9 Income Tax Provision 550 605 1,365 1, Net Income/(Loss) After Income Tax 1,056 986 3,699 3, Other Comprehensive income (itemize) 12 Total comprehensive income/(loss) for the quarter / year 13 Number of Employees 13 28 13 Number of Employees 14 Basic Earnings Per Share 197 183 229 15 Number of Branches 2 2 2 2 2 2 3 8ELECTED PERFORMANCE INDICATORS (ii) Return on Average Total Assets 3,70% 3,86% 3,93% 4 12,40% 12,90% 14,93% 18 (iii) Non Interest Expense to Gross Income		6.4 Other Operating Income	-	-		-
7.2 Fees and Commission 7.3 Other Operating Expenses 694 685 1,977 1, 8 Operating Income/(Loss) 1,606 1,591 5,064 5, 9 Income Tax Provision 10 Net Income/ (Loss) After Income Tax 1,056 10 Other Comprehensive Income (itemize) 12 Total comprehensive income/(loss) for the quarter / year 13 Number of Employees 13 28 31 14 Basic Earnings Per Share 197 183 229 15 Number of Branches 2 2 2 2  SELECTED PERFORMANCE INDICATORS (ii) Return on Average Total Assets 3,70% 3,86% 3,93% 4 18 (iii) Non Interest Expense to Gross Income 23,49% 23,92% 23,57% 23	7	Non Interest Expenses:	1,020	995	3,012	2,783
7.3 Other Operating Expenses		7.1 Salaries and Benefits	326	311	1,034	806
8         Operating Income/(Loss)         1,606         1,591         5,064         5,           9         Income Tax Provision         550         605         1,365         1,           10         Net Income/ (Loss) After Income Tax         1,056         986         3,699         3,           11         Other Comprehensive income (itemize)         -         -         -         -           12         Total comprehensive income/(loss) for the quarter / year         1,056         986         3,699         3,           13         Number of Employees         31         28         31           14         Basic Earnings Per Share         197         183         229           15         Number of Branches         2         2         2         2           SELECTED PERFORMANCE INDICATORS         3.70%         3.86%         3.93%         4           (ii)         Return on Average Total Assets         3.70%         3.86%         3.93%         4           (iii)         Return on Average Shareholders' Fund         12.40%         12.90%         14.93%         18           (iii)         Non Interest Expense to Gross Income         23.49%         23.92%         23.57%         23.57%		7.2 Fees and Commission	100	-		-
9		7.3 Other Operating Expenses	694	685	1,977	1,977
10	8	Operating Income/(Loss)	1,606	1,591	5,064	5,056
11	9	Income Tax Provision	550	605	1,365	1,425
12	10	Net Income/ (Loss) After Income Tax	1,056	986	3,699	3,631
12   year   1,056   386   3,699   3, 1   1   1   1   1   1   1   1   1   1	11	Other Comprehensive Income (itemize)	-	-		-
13   Number of Employees   31   28   31   14   15   16   16   17   18   18   19   18   19   18   19   18   19   18   19   18   19   18   19   18   19   19	12		1,056	986	3,699	3,631
Number of Branches   2   2   2   2	13		31	28		28
SELECTED PERFORMANCE INDICATORS	14	Basic Earnings Per Share	197	183	229	225
(i)     Return on Average Total Assets     3.70%     3.86%     3.93%     4       (ii)     Return on Average Shareholders' Fund     12.40%     12.90%     14.93%     18       (iii)     Non Interest Expense to Gross Income     23.49%     23.92%     23.57%     23	15	Number of Branches	2	2		2
(i)     Return on Average Total Assets     3.70%     3.86%     3.93%     4       (ii)     Return on Average Shareholders' Fund     12.40%     12.90%     14.93%     18       (iii)     Non Interest Expense to Gross Income     23.49%     23.92%     23.57%     23		SELECTED PERFORMANCE INDICATORS				
(ii)         Return on Average Shareholders' Fund         12.40%         12.90%         14.93%         18           (iii)         Non Interest Expense to Gross Income         23.49%         23.92%         23.57%         23	(i)		3.70%	3.86%	3.93%	4.25%
(iii) Non Interest Expense to Gross Income 23.49% 23.92% 23.57% 23		, · · · · · · · · · · · · · · · · · · ·	12.40%	12.90%		18.52%
		1 "				23.08%
1 (IV) Thet interest income to Average Earning Assets 0.02% 0.34% 0.34%	(iv)	Net Interest Income to Average Earning Assets	6.62%	6.54%	6.27%	5.94%

#### CONDENSED STATEMENT OF CHANGES IN EQUITY AS AT 30th September 2017

	(Amounts in	n million sh	illings)				
	Share	Share	Retained	Regulatory	General Provision	Others	Total
	Capital	Premium	Earnings	Reserve	Reserve	Guioro	10141
Current Year 2017							
Balance as at the beginning of the year 01.01.2017	21,500	-	6,515	1,672	1,024	-	30,71
Profit for the the year	•	-	3,699	-	-	-	3,69
Other Comprehensive Income	-	-	-	-	-		
Transactions with owners	-	-	-	-	-		
Dividends Paid	-	-	-	-			-
Regulatory Reserve	-	-	(1,493)	1,493			-
General Provision Reserve	-	-	(8)	-	8		
Others	-	-	-	-	-	-	-
Balance as at the end of the current year 30.09.2017	21,500	-	8,713	3,165	1,032	-	34,410
Previous Year 2016							
Balance as at the beginning of the year 01.01.2016	15,000		4,872	18	830		20,72
Profit for the quarter		-	4,029	-	-		4,02
Other Comprehensive Income	-	-	-	-	-	-	
Transactions with owners	6,500	-	-	-	-		6,50
Dividends Proposed	-	-	(538)	-	-		(538
Regulatory Reserve	-	-	(1,654)	1,654	-		
General Provision Reserve	-	-	(194)	-	194		
Others	-	-	-	-	-	-	
Balance as at the end of the year 31.12.2016	21,500	-	6,515	1,672	1,024		30,71

#### CONDENSED STATEMENT OF CASH FLOW STATEMENT FOR THE QUARTER ENDED 30th September 2017

(Amounts in million shillings)

		Current Quarter	Previous Quarter	Current Year Cumulative	Comparative Year (Previous Year) Cumulative
		30 September 2017	30 June 2017	30 September 2017	30 September 2016
l:	Cash flow from operating activities:				
	Net income(loss)	1,606	1,711	5,064	5,056
	Adjustments for:				-
	- Impairment/Amortization	339	159	537	185
	- Net change in Loans and Advances	(1,298)	(2,085)	(3,458)	(14,615)
	- Gain/loss on Sale of Assets	-	-	-	-
	- Net change in Deposits	18	(4,127)	4,435	24,189
	- Net change in Short Term Negotiable Securities	5,610	1,452	8,032	745
	- Net change in Other Liabilities	(297)	399	164	(32)
	- Net change in Other Assets	(411)	(29)	(841)	(857)
	- Tax Paid	(575)	(400)	(1,350)	(1,215)
	- Others (specify)	-	-	-	-
	Net cash provided (used) by operating activities	4,993	(2,919)	12,582	13,457
II:	Cash flow from investing activities:				-
	Dividend Received	-	-	-	-
	Purchase of Fixed Assets	(7)	(9)	(28)	(27)
	Proceeds from Sale of Fixed Assets	-	-	-	-
	Purchase of Non- Dealing Securities	-	-	-	-
	Proceeds from Sale of Non-Dealing Securities	-	-	-	-
	Others (specify)	-	-	-	-
	Net cash provided (used) by investing activities	(7)	(9)	(28)	(27)
III:	Cash flow from financing activities:				-
	Repayment of Long-term Debt	-	-	-	-
	Proceeds from Issuance of Long Term Debt	-	-	-	-
	Proceeds from Issuance of Share Capital	-	-	-	6,500
	Payment of Cash Dividends	-	-	(538)	(300)
	Net Change in Other Borrowings	-	-	-	-
	Others (specify)	-	-	-	-
	Net Cash Provided (used) by Financing Activities	-	-	(538)	6,200
IV:	Cash and Cash Equivalents:				-
	Net Increase/ (Decrease) in Cash and Cash Equivalents	4,986	(2,928)	12,017	19,630
	Cash and Cash Equivalents at the Beginning of the Quarter	59,113	62,041	52,082	48,793
	Cash and Cash Equivalents at the end of the Quarter	64,099	59,113	64,099	68,422

SELECTED EXPLANATORY NOTES FOR THE QUARTER ENDED 30th September 2017

In preparation of the quarterly financial statements, consistent accounting policies have been used as those applicable to the previous year audited financial statements

Name and Title Date 05.10.2017 Mr. Saniib Sarkar 05.10.2017 **Head of Finance** 05. 10.2017

We, the undersigned directors, attest to the faithful representation of the above statements. We declare that the stateme have been examined by us and, to the best of our knowledge and belief, have been prepared in conformance with international Financial Reporting Standards and the requirements of the Banking and Financial Institutions Act, 2006 and they present a true and fair view.

05. 10.2017 Sianed 1. Mr. fredrick Mbala- Director 2 .Mr. Hashim Kihwelo - Director 05. 10.2017