

## Relationship beyond banking

### **PUBLICATION OF FINANCIAL STATEMENTS**

### CONDENSED STATEMENT OF FINANCIAL POSITION AS AT 31st MARCH 2018 (Amounts in million shillings)

		Current Quarter 31-Mar-18	Previous Quarter 31-Dec-17
A. <u>AS</u>			
1	Cash	1,308	1,126
2	Balances with Bank of Tanzania	4,574	7,153
3	Investments in Government securities	44,313	46,814
4	Balances with other banks and financial institutions	5,821	304
5	Cheques and items for clearing	-	-
6	Inter branch float items	-	-
7	Bills negotiated	-	-
8	Customers' liabilities for acceptances		
9	Interbank Loans Receivables	41,217	41,524
10	Investments in other securities		-
11	Loans, advances and overdrafts (net of allowances for probable losses)	77,779	74,231
12	Other assets	3,550	2,795
13	Equity Investments	-	2,700
14	Underwriting accounts		_
15	Property, Plant and Equipment	387	386
16	TOTAL ASSETS	178.949	174.333
		-7.	,,,,,
B. LIAE	BILITIES .		
17	Deposits from other banks and financial institutions	68,355	65,697
18	Customer deposits	72,185	70,280
19	Cash letters of credit	-	· -
20	Special deposits	126	170
21	Payment orders/transfers payable	-	-
22	Bankers' cheques and drafts issued	79	67
23	Accrued taxes and expenses payable	2,254	2,456
24	Acceptances outstanding	-	-
25	Interbranch float items	-	-
26	Unearned income and other deferred charges	-	-
27	Other liabilities	643	1,363
28	Borrowings	-	-
29	TOTAL LIABILITIES	143,642	140,034
30	NET ASSETS/(LIABILITIES) (16 minus 29)	35,308	34,299
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C.	SHAREHOLDERS' FUNDS		a. =aa
31	Paid up share capital	21,500	21,500
	Capital reserves		
32	But the december	3,793	3,215
33	Retained earnings	7,304	4,263
33 34	Profit (Loss) account	7,304 1,009	4,263 4,233
33 34 35	Profit (Loss) account Other capital accounts	7,304	4,263
33 34	Profit (Loss) account	7,304 1,009	4,263 4,233
33 34 35 36	Profit (Loss) account Other capital accounts Minority Interest	7,304 1,009 1,703 - -	4,263 4,233 1,088 -
33 34 35 36 37	Profit (Loss) account Other capital accounts Minority Interest  TOTAL SHAREHOLDERS' FUNDS	7,304 1,009 1,703 - - - 35,308	4,263 4,233 1,088 - - - 34,299
33 34 35 36 <b>37</b> 38	Profit (Loss) account Other capital accounts Minority Interest  TOTAL SHAREHOLDERS' FUNDS Contingent liabilities	7,304 1,009 1,703 - - - - 35,308 4,741	4,263 4,233 1,088 - - - - - 34,299 6,057
33 34 35 36 <b>37</b> 38 39	Profit (Loss) account Other capital accounts Minority Interest  TOTAL SHAREHOLDERS' FUNDS Contingent liabilities Non performing loans & advances	7,304 1,009 1,703 - - - - - 35,308 4,741 6,953	4,263 4,233 1,088 - - - - - - - - - - - - - - - - - -
33 34 35 36 <b>37</b> 38 39 40	Profit (Loss) account Other capital accounts Minority Interest  TOTAL SHAREHOLDERS' FUNDS Contingent liabilities Non performing loans & advances Allowances for probable losses	7,304 1,009 1,703 - - - - 35,308 4,741	4,263 4,233 1,088 - - - - 34,299 6,057
33 34 35 36 <b>37</b> 38 39	Profit (Loss) account Other capital accounts Minority Interest  TOTAL SHAREHOLDERS' FUNDS Contingent liabilities Non performing loans & advances	7,304 1,009 1,703 - - - - - 35,308 4,741 6,953	4,263 4,233 1,088 - - - - - - - - - - - - - - - - - -
33 34 35 36 <b>37</b> 38 39 40	Profit (Loss) account Other capital accounts Minority Interest  TOTAL SHAREHOLDERS' FUNDS Contingent liabilities Non performing loans & advances Allowances for probable losses	7,304 1,009 1,703 - - - - - 35,308 4,741 6,953	4,263 4,233 1,088 - - - - - - - - - - - - - - - - - -
33 34 35 36 <b>37</b> 38 39 40 41	Profit (Loss) account Other capital accounts Minority Interest  TOTAL SHAREHOLDERS' FUNDS  Contingent liabilities Non performing loans & advances Allowances for probable losses Other non performing assets	7,304 1,009 1,703 - - - - - 35,308 4,741 6,953	4,263 4,233 1,088 - - - - - - 34,299 6,057 6,971 1,251
33 34 35 36 <b>37</b> 38 39 40 41	Profit (Loss) account Other capital accounts Minority Interest  TOTAL SHAREHOLDERS' FUNDS Contingent liabilities Non performing loans & advances Allowances for probable losses Other non performing assets  SELECTED FINANCIAL CONDITION INDICATORS Shareholders Funds to total assets	7,304 1,009 1,703 - - - - 35,308 4,741 6,953 1,500	4,263 4,233 1,088 - - - - 34,299 6,057 6,971 1,251 -
33 34 35 36 37 38 39 40 41 D. (i) (ii)	Profit (Loss) account Other capital accounts Minority Interest  TOTAL SHAREHOLDERS' FUNDS Contingent liabilities Non performing loans & advances Allowances for probable losses Other non performing assets  SELECTED FINANCIAL CONDITION INDICATORS Shareholders Funds to total assets Non performing loans to total gross loans	7,304 1,009 1,703 - - - - - - - - - - - - - - - - - - -	4,263 4,233 1,088 - - - - - - - - - - - - - - - - - -
33 34 35 36 37 38 39 40 41 D. (i) (ii) (iii)	Profit (Loss) account Other capital accounts Minority Interest  TOTAL SHAREHOLDERS' FUNDS Contingent liabilities Non performing loans & advances Allowances for probable losses Other non performing assets  SELECTED FINANCIAL CONDITION INDICATORS Shareholders Funds to total assets Non performing loans to total gross loans Gross loans and advances to total deposits	7,304 1,009 1,703 - - - 35,308 4,741 6,953 1,500 - -	4,263 4,233 1,088 - - - - - - - - - - - - - - - - - -
33 34 35 36 37 38 39 40 41 D. (i) (ii) (iii) (iv)	Profit (Loss) account Other capital accounts Minority Interest  TOTAL SHAREHOLDERS' FUNDS Contingent liabilities Non performing loans & advances Allowances for probable losses Other non performing assets  SELECTED FINANCIAL CONDITION INDICATORS Shareholders Funds to total assets Non performing loans to total gross loans Gross loans and advances to total deposits Loans and Advances to total assets	7,304 1,009 1,703 35,308 4,741 6,953 1,500 19.73% 8.77% 56.36% 43.46%	4,263 4,233 1,088 - - 34,299 6,057 6,971 1,251 - 19.67% 9,24% 55,44% 42,58%
33 34 35 36 37 38 39 40 41 D. (i) (ii) (iii) (iv) (v)	Profit (Loss) account Other capital accounts Minority Interest  TOTAL SHAREHOLDERS' FUNDS  Contingent liabilities Non performing loans & advances Allowances for probable losses Other non performing assets  SELECTED FINANCIAL CONDITION INDICATORS Shareholders Funds to total assets Non performing loans to total gross loans Gross loans and advances to total deposits Loans and Advances to total assets Earning Assets to Total Assets	7,304 1,009 1,703 35,308 4,741 6,953 1,500 - 19.73% 8,77% 56.36% 43.46% 92.10%	4,263 4,233 1,088 - - - - 34,299 6,057 6,971 1,251 - - 19.67% 9,24% 55.44% 42.58% 93.97%
33 34 35 36 37 38 39 40 41 D. (i) (ii) (iii) (iv)	Profit (Loss) account Other capital accounts Minority Interest  TOTAL SHAREHOLDERS' FUNDS Contingent liabilities Non performing loans & advances Allowances for probable losses Other non performing assets  SELECTED FINANCIAL CONDITION INDICATORS Shareholders Funds to total assets Non performing loans to total gross loans Gross loans and advances to total deposits Loans and Advances to total assets	7,304 1,009 1,703 35,308 4,741 6,953 1,500 19.73% 8.77% 56.36% 43.46%	4,263 4,233 1,088 - - - - - - - - - - - - - - - - - -

#### CONDENSED STATEMENT OF CASH FLOW STATEMENT FOR THE QUARTER ENDED 31st March 2018 (Amounts in million shillings)

Current Quarter Previous Quarter Current Year Comparative Year

		Current Quarter	Previous Quarter	Cumulative	(Previous Year) Cumulative
		31st March 2018	31st December 2017	31st March 2018	31st March 2017
I:	Cash flow from operating activities:				
	Net income(loss)	1,309	996	1,309	1,746
	Adjustments for:				-
	- Impairment/Amortization	278	464	278	39
	- Net change in Loans and Advances	(3,809)	(715)	(3,809)	(75)
	- Gain/loss on Sale of Assets	-	0	-	-
	- Net change in Deposits	4,518	2,204	4,518	8,543
	- Net change in Short Term Negotiable Securities	2,648	(7,506)	2,648	2,607
	- Net change in Other Liabilities	(86)	630	(86)	(1,639)
	- Net change in Other Assets	(754)	(1,221)	(754)	62
	- Tax Paid	(478)	(570)	(478)	(401)
	- Others (specify)	-	-	-	(375)
	Net cash provided (used) by operating activities	3,625	(5,717)	3,625	10,507
II:	Cash flow from investing activities:				-
	Dividend Received	-	-	-	-
	Purchase of Fixed Assets	(18)	(74)	(18)	(12)
	Proceeds from Sale of Fixed Assets	-	4	-	-
	Purchase of Non- Dealing Securities	-	-	-	-
	Proceeds from Sale of Non-Dealing Securities	-	-	-	-
	Others (specify)	-	-	-	-
	Net cash provided (used) by investing activities	(18)	(70)	(18)	(12)
III:	Cash flow from financing activities:				
	Repayment of Long-term Debt	-	-	-	-
	Proceeds from Issuance of Long Term Debt	-	-	-	-
	Proceeds from Issuance of Share Capital	-	-	-	-
	Payment of Cash Dividends	(645)	-	(645)	(538)
	Net Change in Other Borrowings	-	-	-	
	Others (specify)	-	-	-	-
	Net Cash Provided (used) by Financing Activities	(645)		(645)	(538)
IV:	Cash and Cash Equivalents:				-
	Net Increase/ (Decrease) in Cash and Cash Equivalents	2,961	(5,788)	2,962	9,958
ĺ	Cash and Cash Equivalents at the Beginning of the Quarter	58,311	64,099	58,311	52,083
l	Cash and Cash Equivalents at the end of the Quarter	61,272	58,311	61,272	62,041

#### **CONDENSED STATEMENT OF CHANGES IN EQUITY** AS AT 31st March 2018 (Amounts in million shillings)

	Share Capital	Share Premium	Retained Earnings	Regulatory Reserve	General Provision Reserve	Others	Total
Current Year 2018							
Balance as at the beginning of the quarter 01.01.2018	21,500	-	8,496	3,215	1,088	-	34,299
Profit for the the year	-		1,009	-	-	-	1,009
Other Comprehensive Income	-			-		-	-
Transactions with owners	-			-		-	-
Dividends Proposed	-		-	-		-	-
Regulatory Reserve	-		(578)	578		-	-
General Provision Reserve	-		(615)	-	615		-
Others	-			-		-	-
Balance as at the end of the current year 31.03.2018	21,500	-	8,312	3,793	1,703		35,308
Previous Year 2017							
Balance as at the beginning of the quarter 01.10.2017	21,500		8,713	3,165	1,032	-	34,410
Profit for the quarter	-	-	534	-	-	-	534
Other Comprehensive Income	-	-	-	-	-	-	-
Transactions with owners	-	-	-	-	-	-	
Dividends Proposed	-	-	(645)	-		-	(645)
Regulatory Reserve	-	-	(50)	50		-	
General Provision Reserve	-	-	(56)	-	56	-	
Others	-	-	-	-	-	-	
Ralance as at the end of the quarter 31 12 2017	24 500		8 406	3 245	1 088		3/1 200

#### CONDENSED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE QUARTER ENDED 31st MARCH 2018 (Amounts in million shillings)

		Current Quarter	Comparative Quarter	Current Year Cumulative	Comparative Year (Previous
			(Previous Year)		Year) Cumulative
		31st March 2018	31st March 2017	31st March 2018	31st March 2017
1	Interest Income	3,676	3,708	3,676	3.708
2	Interest Expense	1,439	1,403	1,439	1,403
3	Net Interest Income (1 minus 2)	2,237	2,305	2,237	2,305
4	Bad Debts Written-Off	-		-	
5	Impairment Losses on Loans and Advances	261	25	261	25
6	Non Interest Income:	300	401	300	401
	6.1 Foreign Currency Dealings and Translation Gains/(Loss)	64	63	64	63
	6.2 Fees and Commissions	236	338	236	338
	6.3 Dividend Income	-	-	-	
	6.4 Other Operating Income	-	-	-	-
7	Non Interest Expenses:	967	934	967	934
	7.1 Salaries and Benefits	394	397	394	397
	7.2 Fees and Commission	-	-	-	-
	7.3 Other Operating Expenses	573	537	573	537
8	Operating Income/(Loss)	1,309	1,746	1,309	1,746
9	Income Tax Provision	300	415	300	415
10	Net Income/ (Loss) After Income Tax	1,009	1,331	1,009	1,331
11	Other Comprehensive Income (itemize)	-	-	-	-
12	Total comprehensive income/(loss) for the quarter / year	1,009	1,331	1,009	1,331
13	Number of Employees	30	30	30	30
14	Basic Earnings Per Share	188	248	188	248
15	Number of Branches	2	2	2	2
	SELECTED PERFORMANCE INDICATORS				
(i)	Return on Average Total Assets	2.92%	4.11%	2.92%	4.11%
(ii)	Return on Average Shareholders' Fund	11.66%	16.84%	11.66%	16.84%
(iii) (iv)	Non Interest Expense to Gross Income Net Interest Income to Average Earning Assets	24.33% 5.52%	22.74% 5.91%	24.33% 5.52%	22.74% 5.91%

# SELECTED EXPLANATORY NOTES FOR THE QUARTER ENDED 31st MARCH 2018

In preparation of the quarterly financial statements, consistent accounting policies have been used as those applicable to the previous year audited financial statements

Date

06.04.2018 Mr. Poncian Katesigwa 06.04.2018 06.04.2018 Signed

Name and Title

We, the undersigned directors, attest to the faithful representation of the above statements. We declare that th and, to the best of our knowledge and belief, have been prepared in conformance with international Financial requirements of the Banking and Financial Institutions Act, 2006 and they present a true and fair view.

Date 2. Mr. Fredrick Mbala- Director